



Services Catalogue



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To discuss your problem, please call us at +44 (0)1257 421 166

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Cost Management

Managing all aspects and cost drivers in your business is one of the most important disciplines and processes.

Financial due diligence in your business is of paramount importance. Managing the business and ICT related costs is a challenging prospect as there are many dimensions, controls, quality assurance, hurdles, policies, applications, people and process issues that have major cost implications and impact on bottom-line profitability.

Stanian framework for assessing costs and ensuring you achieve “Value-for-Money” that guarantees operational efficiency and effectiveness

Problems you have in cost management might include:

- ◆ How can we *improve* cash flow?
- ◆ What can we do to *avoid* costs?
- ◆ What opportunity is there to *mitigate* costs?
- ◆ How can we *optimise* our spend on capital and revenue items?
- ◆ Where can we *reduce* costs whilst mitigating risk?

Stanian uses a cost assessment framework that looks at cost avoidance, cost reduction, cost optimization and cost removal. Our framework considers costs from many perspectives within each group. For example, we will assess costs on a benchmark basis, from tactical basis, from a strategic basis, from short-term and longer-term perspectives and through both capital and revenue across hardware, systems software, application software, database software, labor costs (both internal and external systems integrator). This framework has been applied with many leading public government agencies as well as with many private sector blue chip companies and the savings opportunities identified have been substantial.



Scenario Example: How Do You Achieve Value for Money from ICT contract procurements?

To achieve the best possible commercial contract in an ICT outsourcing scenario, you need a competent internal procurement team supported by expert competency and knowledge from four key professional groups, those being procurement, legal, finance and ICT.

With this mix of experts working collaboratively with the internal management team positive outcomes in such contract awards will be achieved.

Stanian uses the described team profile through our “value-for-money” assessment model illustrated below.

This framework can be for assessing management decisions of all type: projects, contracts, evaluation & selection events, process maturity etc



Why Use Stanian Consulting?

Because you need a five star service, you need it quickly, through proven experience and at a value-for-money price, that includes knowledge transfer.

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