

## Who We Are?

Stanian Consulting is a specialist consultancy in the ICT (Information Communications Technology) Strategy. Our team is made up of dedicated, life-long ICT industry professionals and subject matter experts with a passion for making a difference and improving your business and your bottom line performance.

## What We Do?

Help you solve those nasty, difficult, intractable problems which cost you money, put your operational efficiency and effectiveness at risk and jeopardize business outcomes based on key decisions taken. We help clients address key issues surrounding cost, risk, governance and compliance through three key lenses of people/organization, process and technology.

### Your current dilemma could be that you need to:

- Develop a new ICT strategy and business vision.
- Align your business strategy to ICT implementation.
- Assess your ICT technical architecture.
- Control ICT investment spend with strong controls, alignment and business cases.
- Develop a formal set of metrics for managing your business e.g. Key Performance Indicators.
- Estimate the projected size, risk, complexity and cost, duration and timescale for your proposed ICT project.
- Establish who is the most appropriate vendor and whether they can really live up to their promises.
- Integrate a new ICT system into your existing business application estate.
- Need to conduct an objective evaluation and selection event to decide on preferred vendor and solution. This may be for procurement of software, hardware, applications, infrastructure or services. Have peace of mind that the best fit is selected.
- Ensure that the ICT outsourcing decisions around strategy, evaluation, contracts and ongoing maintenance are conducted in an appropriate manner. Such decisions are fundamental to business operations – get it right before you sign.
- Mitigate or assess project risk

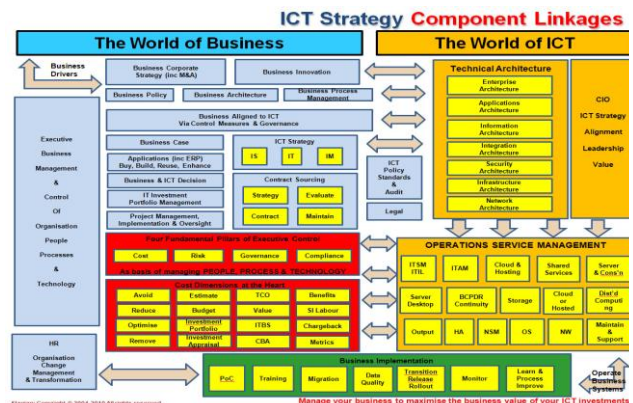
- Ensure you manage the business change aspects of new systems implementation and rollout. It is people issues that kill most projects not the ICT and infrastructure they run on.
- Improve service management through service delivery and service support – your ICT is as good as the way the business perceives it – measure, manage, control, and review are essential to improvement.

## How We Do It?

We follow a consultative and collaborative approach to work with your key management team to achieve measurable benefits and improvements to your bottom line, resolving those key challenges that make a difference to your business.

We utilize a structured methodology, a defined step-by-step process and approach, and a component framework underpinned by extensive academic, business research, industry standards and grounded in real-world experience, undertaken by subject matter experts.

Our USP (unique selling proposition) framework is represented below:



## Why Use Stanian Consulting?

Because you need a five star service, you need it quickly, through proven experience and at a value-for-money price, that includes knowledge transfer.

**To discuss your problem, please call us at +44 (0)1257 421 166**

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