

What Makes Stanian Unique?

About Stanian: The Founder

Stanian Consulting was established in June 2004 by the CEO Stephen Magraw, an ICT career professional with 35 years experience. Steve holds the prestigious ICT industry Fellow accreditation (FBCS) through the British Computer Society as well as the CITP (Certified Information Technology Professional). Additionally, Steve is accredited as a Certified Management Consultant (CMC) via the UK's Institute of Business Consultants and is a level 1 process assessor from the USA Carnegie Mellon CMM (Capability Maturity Model) standard. Steve holds a BSc in Applied Computing from Manchester and a MSc in Managing Information Technology from University of Salford in Manchester.

About Stanian: The Company

- Professional services, niche focussed practice addressing needs of USA based Health & Human Services state and local government agencies and UK based local authorities.
- Senior leveraged practice utilizing experienced professionals with significant director level experience in the industry. Professional education levels, typically BSc, MSc, MBA or PhD. We offer a true senior leveraged consultancy practice at a time when majors are all migrating to junior leveraged practices to maintain or increase margin.
- Mix of ICT, Finance, Legal, Procurement, Measurement and Subject Matter Experts from various government and industry verticals provides us with an unparalleled and balanced staff portfolio.
- Accreditation: Fully USA GSA Advantage accredited and actively moving to obtain various state specific contract vehicles.
- Accreditation: UK independently Certified Management Consultants to the CMC internationally recognized standard.

- Major price point differential versus big 5; real value-for-money services with superb service delivery.
- Consultancy leader in Innovation consultancy practices as assessed through a European ERDF funded research project.
- Design of products and services driven by client wants and needs and a passion for customer service.
- Speed-to-market; our knowledge base helps delivery repeatable solutions rapidly.
- Fully researched from academic, business and industry standards perspectives.
- We do NOT do staff augmentation

About Stanian: What You, Our Clients, Say About Us

- Dun & Bradstreet independent ratings from GSA accreditation review rated our service as exceptional based on your independent feedback with an average service rating of 88% across 10 key service metrics.
- Recently rated as one of the most innovative consultancy practices in Europe.
- Customer driven development plan going forwards: your wants and needs will drive our investment.
- Visit our website at www.sem.uk.com to read our client testimonials and case studies to see how we make a difference.

Why Use Stanian Consulting?

Because you need a five star service, you need it quickly, through proven experience and at a value-for-money price that includes knowledge transfer.

To discuss your problem, please call us at +44 (0)1257 421 166

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