



About Stanian Limited

Who Is Stanian limited?

Company History

Formed in June 2004, by Mr Stephen Magraw MSc, a career management consultant with over 35 years experience in IT consulting.

Independent

We are a independent (we take no funding from vendors) management consultancy professional services practice with deep expertise of the information technology market, product vendors and products, cost knowledge and contracting expertise.

Scope of What We Do?

Stanian Limited offer guaranteed independence, impartiality, objectives, and actionable professional services advice in business and information technology management consultancy. We offer a broad range of management advice and training which is based on proven industry best practices, underpinned by primary and secondary research in our chosen markets. Our services include undertake assessments, diagnostic, vendor solutions investigation, evaluation and selection, contract bid assessments, contract review and negotiation and contract exit management.

We can help if you have any issues relating to:

- IT Strategy
- Enterprise Architecture
- Application Architecture
- Data Architecture
- Security Architecture
- Business Case Development

Stanian Limited Business Policy: About Stanian Limited



- Cost & Benefit Models
- Cost Estimation
- Project Management
- Metrics design for specific business/technical/solutions area
- Alignment
- Agility v Complexity
- Organization Management
- Process or methodologies
- Roadmaps
- Transition Approaches
- Change Management
- Compliance
- Risk Management
- Contracts: RPF Production, Gap Analysis, Assessment, SI Bid Cost Reviews and selection and all aspects of sourcing (strategy, evaluation & selection, contract negotiations, ext management)
- Merger & Acquisition Due Diligence
- Project Reviews: Independent Verification and Validation
- Innovation
- Design & Delivery
- Applications Solutions
- Operational issues & Best Practices



Business Goals and Objectives

Our business goal is to provide services that are:

- Value-for-money
- Independent
- Impartial

Our business aim is to:

- to help the organisations we work with to make executive management decisions based on proven industry best practices.
- to enable clients to become 'learning organisations' by improving their internal capacity through training and other appropriate development activities.
- to provide superior customer service by consistently exceeding customers' expectations by provision of independent actionable advice