

Case Study

Server and Storage Infrastructure Consolidation

Bankhall Investment Associates

Client

Industry:
Financial Services.

Description:
Bankhall specialises in business systems and support for Independent Financial Advisors (IFA). Bankhall is a subsidiary of the Scandia Group.

Sponsors:
David Rimmer, Head of IT and Business Investment.

Challenge

Bankhall had the strategic objective to evolve from disperse and individual processing and storage, having more than 140 applications running independently, to a new integrated Server and Storage infrastructure. This investment would allow significant cost reduction through economies of scale and improve security and efficiency of business processes.

Their specific challenge was to review the existing business case and project plan in order to present to the board of directors to seek approval on the investment decision.

Approach

In order to provide a detailed review of Bankhall's strategy, Stanian Limited performed an independent assessment of the draft business case against best practices, performed a gap analysis, and prepared a final report on detailed recommendations and improvement to the business case prior to the submission to the board.

Project Definition

Key Objectives

- Review existing investment plans and business case.
- Complete gap analysis of business case based on industry best practices.
- Technical due diligence on vendor procurement strategy.
- Best practice assessment of implementation plans.

Deliverables

- Scoring model.
- Gap analysis of Business case against best practice model.
- Executive report on how to proceed with their server and storage infrastructure consolidation plans.
- High level assessment of the planned procurement server virtualization software and preferred vendor.

Benefits and Outcomes

Actionable advice

- Gaps identified and closed.
- Upgraded document submitted to the board.
- Improvement in information regarding investment.
- Investment approval by the board.
- Project currently in development.

Final Impact

- The best practice and gap analysis models and reports identified and closed gaps in the business case.
- Actual approval and implementation of the project due to detailed analysis.
- Ongoing cost reduction with a return of investment in less than three years.

Testimonials

“Stanian Limited was extremely professional in their approach, they quickly understood the business issues we had and the objective for undertaking this work, and delivered an extremely useful piece of work. I firmly believe we received value for money.”

DAVID RIMMER

HEAD OF IT AND BUSINESS INVESTMENT, BANKHALL INVESTMENT ASSOCIATES

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